cms distribution | SOLUTIONS

CMS Technical Services

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11/12/2024

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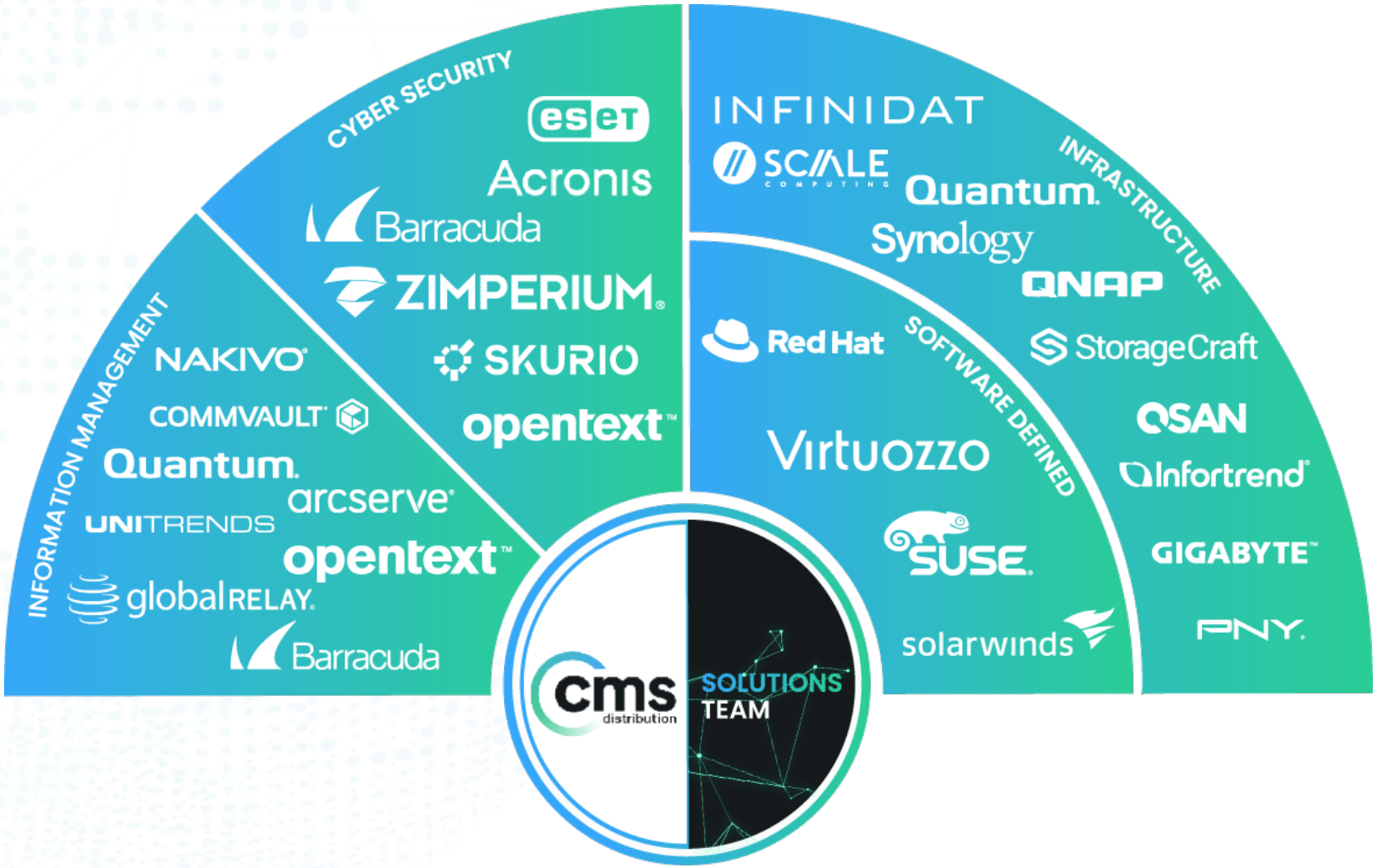
Enterprise Ecosystem



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CMS Technical Services

EDUCATE | DESIGN | BUILD | DEPLOY | SUPPORT

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Who do we engage with?

- Technical validation
- Up to date product information
- Compatibility
- Accreditations

- Training
- Technical review of quotes
- Advise and support

- Sales enablement
- Technical training
- Demo’s
- New vendor enablement

- Pre-sales scoping calls
- Demo’s
- Technical advice
- Setup support
- Post-sales assistance

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Design: Solution Team

Data Storage

- Solution building assistance
- Software and feature assistance
- Demo's

Server Solutions

- Hardware requirement assistance
- Hardware configuration advise

Information Management

- Backup / DR solution design
- Demo's

Cyber Security Solutions

- Email security information
- Endpoint protection advise
- Data and Information security
- Demo's

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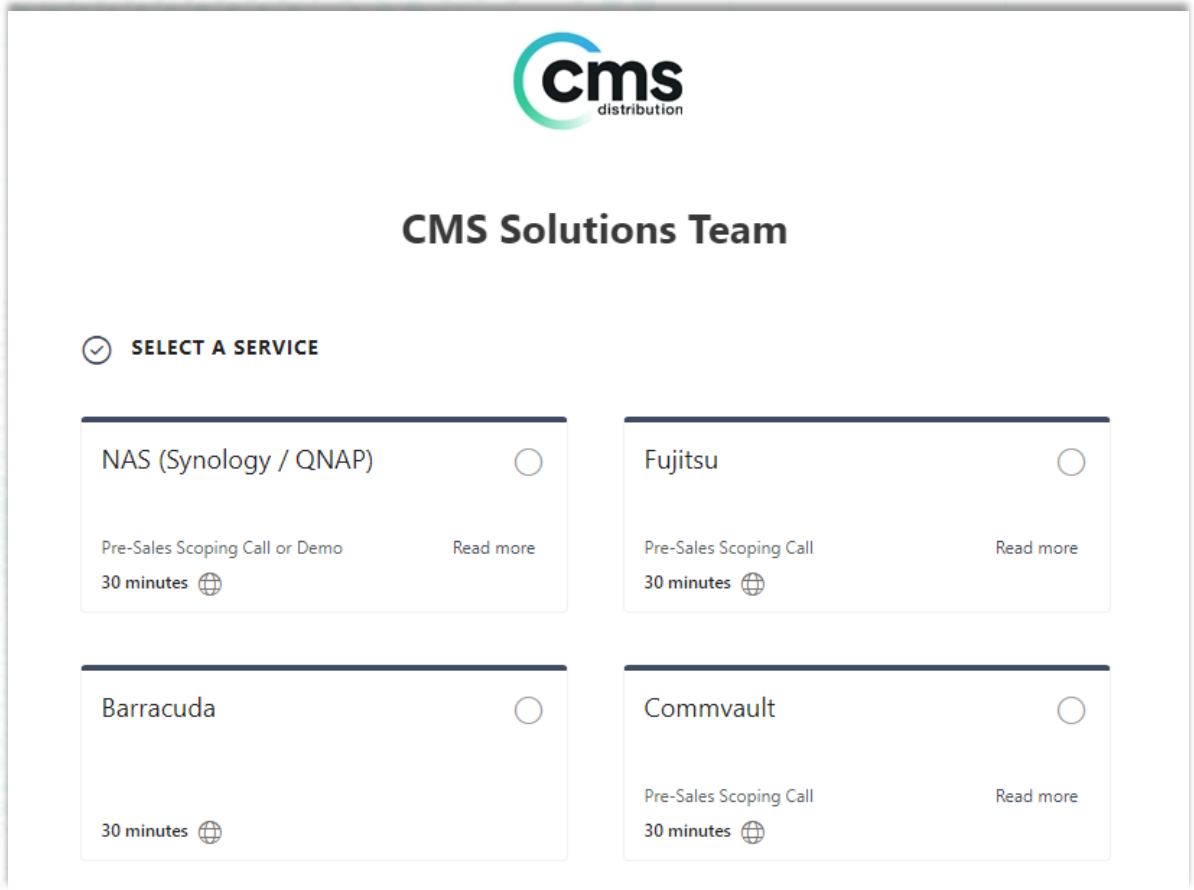
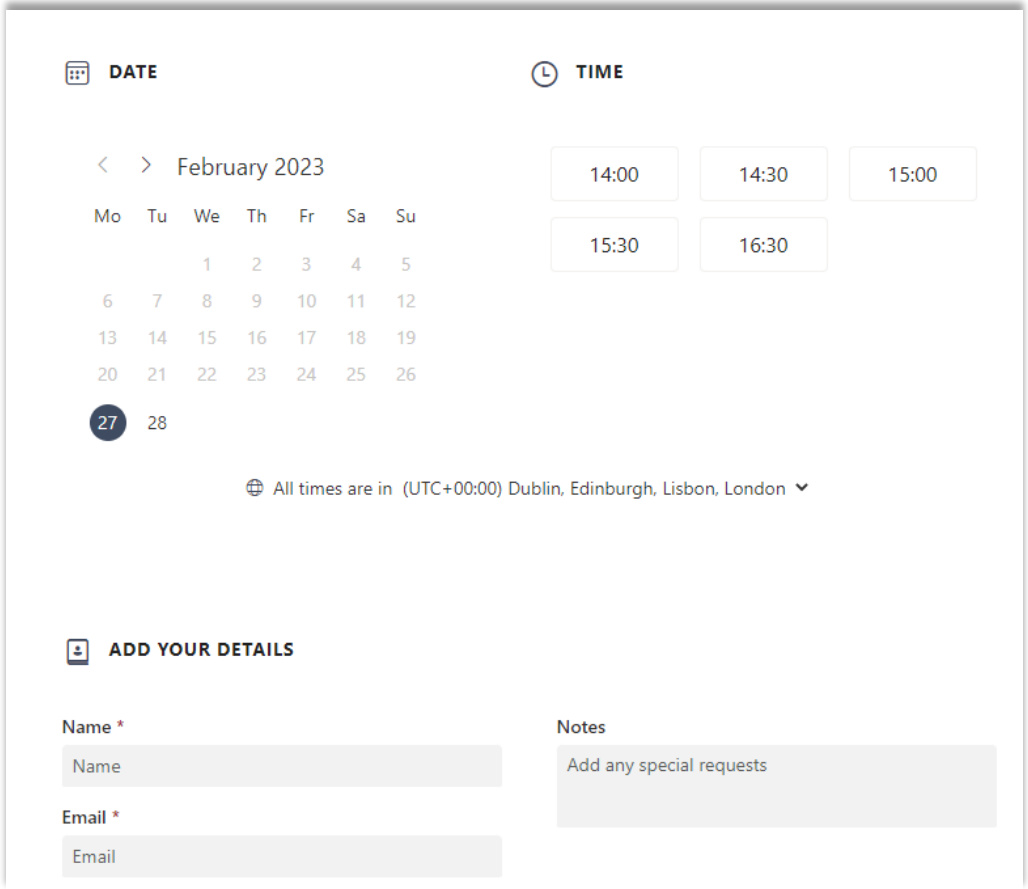
Booking Page





https://outlook.office365.com/owa/calendar/CMSSolutionsTeam@cmsdistribution.com/bookings/

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Build: CMS Integration

- Dedicated build area
- Specialist build team
- Highly experienced – 10+ years
- Thousands of integrations every year
- Next day delivery on custom builds
- Full validation and power on test

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Support: Post Sales Services

- Next day swap out on HDD as standard with NAS solutions
- Up to 4 hr on site support contracts (NAS and DrayTek)
- Phone and email tech support provided free of charge on select vendors.

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Why use CMS Technical Services

Trusted advisor

Engaging customers with subject matter experts adds value and customers will come back, knowing they will be supported.

Quote with confidence

Knowing that your solutions has been signed off by an accredited technical resource means that you and your customer quote confidently

Continuous Growth

As CMS onboards new and disruptive technology,
the technical services team can assist with training & introducing brands to your customers.

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